

USERS' CONFERENCE 2006

NOVEMBER 2006



Speaker's Corner

The tenth OITUK Users' Conference saw a number of speakers from different sectors deliver presentations on how working with OITUK has made a difference to their organisations. They included Alan Hall of Alan Hall Associates, who presented a mail-room digitisation project completed for a large multi-national company.



Anne Fielding from NHS Forth Valley, said a new OITUK EDM solution was on course to save time and money when accessing patient records in the Trust's hospitals.

Maureen Chaffe from Arun District Council outlined how OITUK had helped to bring the council's planning process on-line. Paul Askew, also from Arun District Council, Richard Corbiere from North Tyneside Council, and Ian Nisbet from Wealden District Council outlined how a new electronic claim form developed in partnership with OITUK was helping to cut down administration time and prevent benefit fraud. New developments include mobile electronic forms.



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Steve Emrick from US-based music rights management company BMI showed how an EDM system had significantly cut costs related to scanning and storage of documents. In a break from the agenda, Steve also caused a stir after showing the assembled delegates a



spooky picture he had taken the previous night while out in Chester!

Skills and Skittles

As well as the business of the day, a serious amount of fun was had when the delegates took time out to go ten-pin bowling and play pool at a leisure venue near the hotel.



The next morning, prizes were awarded for the best and worst bowlers! Added Vijay: "The tenth OITUK has been a resounding success in terms of putting across the core message of what OITUK has done and can do for customers. The event has also acted as an opportunity for delegates from different sectors to see what else is out there."

C-Cube Workshops

OITUK also held two workshops to demonstrate the C-Cube Capture module which supports document-profile based scanning, including colour scanning and scanning into remote systems, and the C-Cube Web portal and WebAPI products. All the C-Cube products are integrated with DocFinity EDM software.

NEXT YEAR...

It's not a number... It's Portmerion

On the final afternoon of the conference, the venue for the 2007 OITUK Users' Conference was revealed as Portmerion in North Wales, on 1st and 2nd Nov. 2007



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C-Cube News

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Another good year on both sides of the pond



Ghostly apparitions and an array of new products and services were just some of the highlights of the tenth annual OITUK Users' Conference. OITUK staff, and customers past and present gathered at the Mollington Hotel & Spa near Chester, on 2nd & 3rd November, to catch up with each other and the latest products from OITUK.



After an initial welcome by OITUK's technical director Vijay Magon, delegates were treated to a presentation by Scott Buchart, the president of, OIT Inc. He outlined how OIT Inc had this year celebrated 20 years in business and continued to see aggressive business growth. In illustrating the synergies between the companies on both sides of the Atlantic, he pointed to the establishment of the Technical Advisory Panel (TAP) - formed to monitor feedback and advice from customers and to ensure the highest standards in product development quality control from both OITUK and OIT Inc.



OITUK - A healthy outlook in all sectors

Presenting an overview of the past year, OITUK technical director Vijay Magon outlined how the company had continued to make headway in a number of key sectors, including health, local government and the private sector. Figures pointed to a third year of consecutive growth since establishing a limited company under the Genus group umbrella, Vijay said.

The type of work being carried out in the past year has also seen some changes in OITUK.. "We have seen increasing growth in services and upgrades of software as we develop new C-Cube add-



on modules," he said. "We at OITUK are moving from being an EDM (Electronic Document

Management) Systems reseller to a Business Solutions Provider. "With a new sales person joining in December, we will be developing opportunities in Local Government and the private sector. We are planning to take on new staff in development and on-site implementation work, and will be setting up a new centralised help desk facility in the new year."

Archie Menzies, OITUK's Sales Manager looking after the NHS market presented a report on this sector and further opportunities for OITUK over the next year.



New clients over the past year included NHS Forth Valley, University Hospital of North Staffordshire, a large multi-national company, and Kent Police, who have adapted the Telecommunication Intelligence Management System (TIMS) system following its success with the Metropolitan Police.

A number of other exciting projects are also in progress, including remote scanning via OITUK's C-Cube Capture, and ongoing development of an Electronic Social Care Records project at two local authorities. In addition, OITUK have released new products and add-on modules, including:

- C-Cube Portal
- C-Cube WebAPI
- C-Cube Content Searching

All these modules are integrated with DocFinity EDM software. OITUK are currently working on the following additional modules:

- C-Cube Connector (SAP)
- C-Cube ERMS
- C-Cube EDRM—integrated records management for existing users